



Joint Support Command
Ministry of Defence

Public Private Partnership & Dutch Military Infrastructure



DOSCO
MARKAZ
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General Manager

14 juni 2018



- **Personal introduction**
- **PPP is about???**
- **Necessary steps**
- **Three examples**
- **Conclusion**

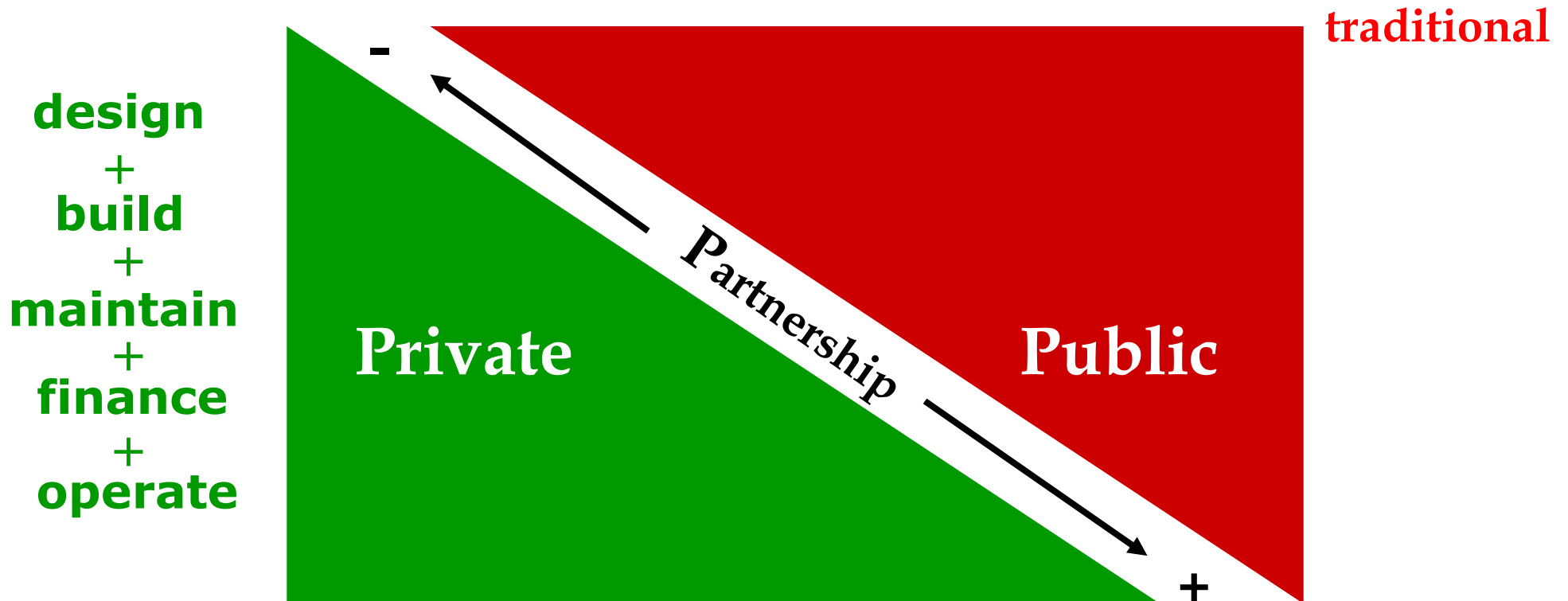




- **Officer Dutch Royal engineers**
- **Several functions within
Dutch Ministry of Defense**
- **General Manager Defense
Infrastructure Agency**
- **General Manager
M.A. de Ruijter-encampment**



PPP is about???





D B F M O

Vary in combination:

D B

D B M

D B F

D B F M

D B F M O





D↕ **B** **F**↕ **M**↕ **O**↕

Vary in Depth:

- Design
- Finance
- Maintain
- Operate





by means of partnership
finding the right
combination and depth
of

D B F M O

and not
an internal public discussion
between

traditional



DBFMO

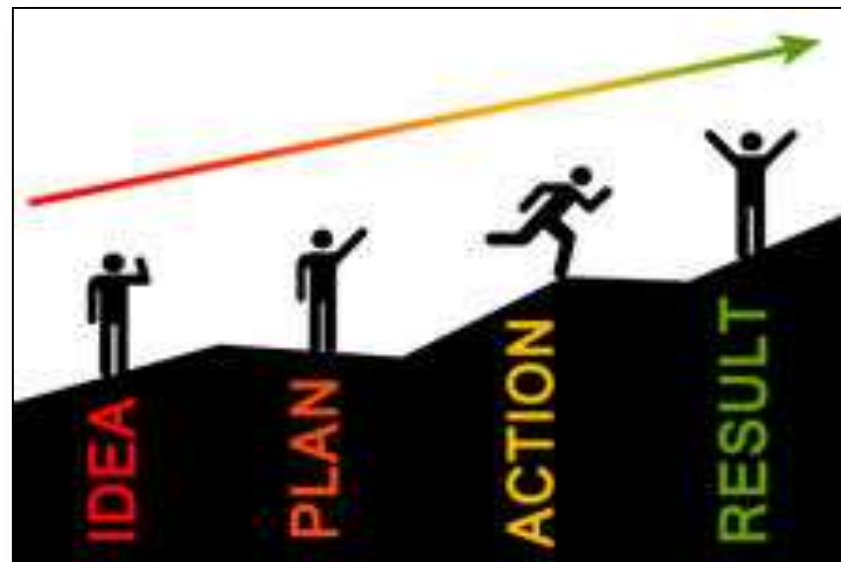
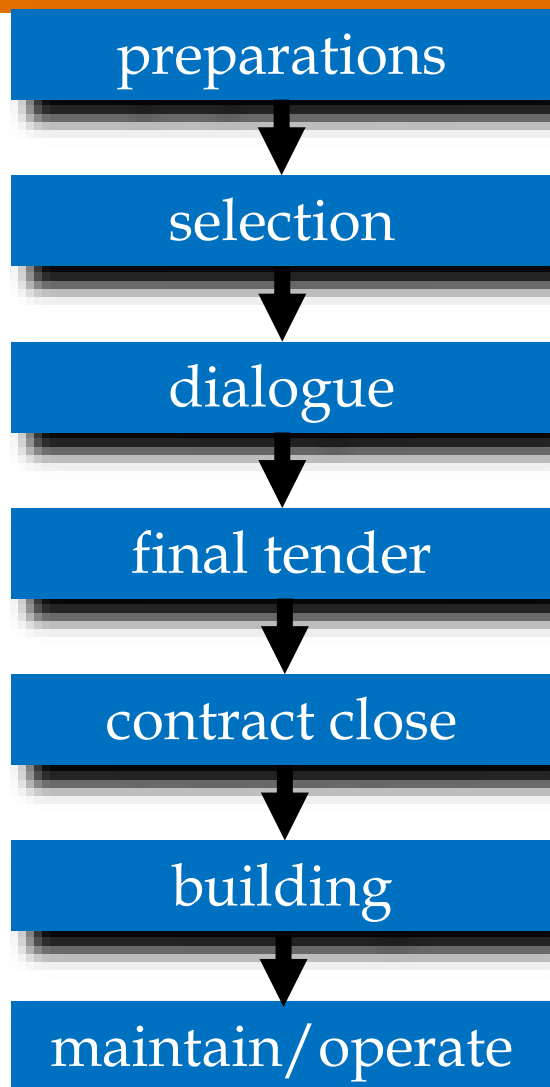


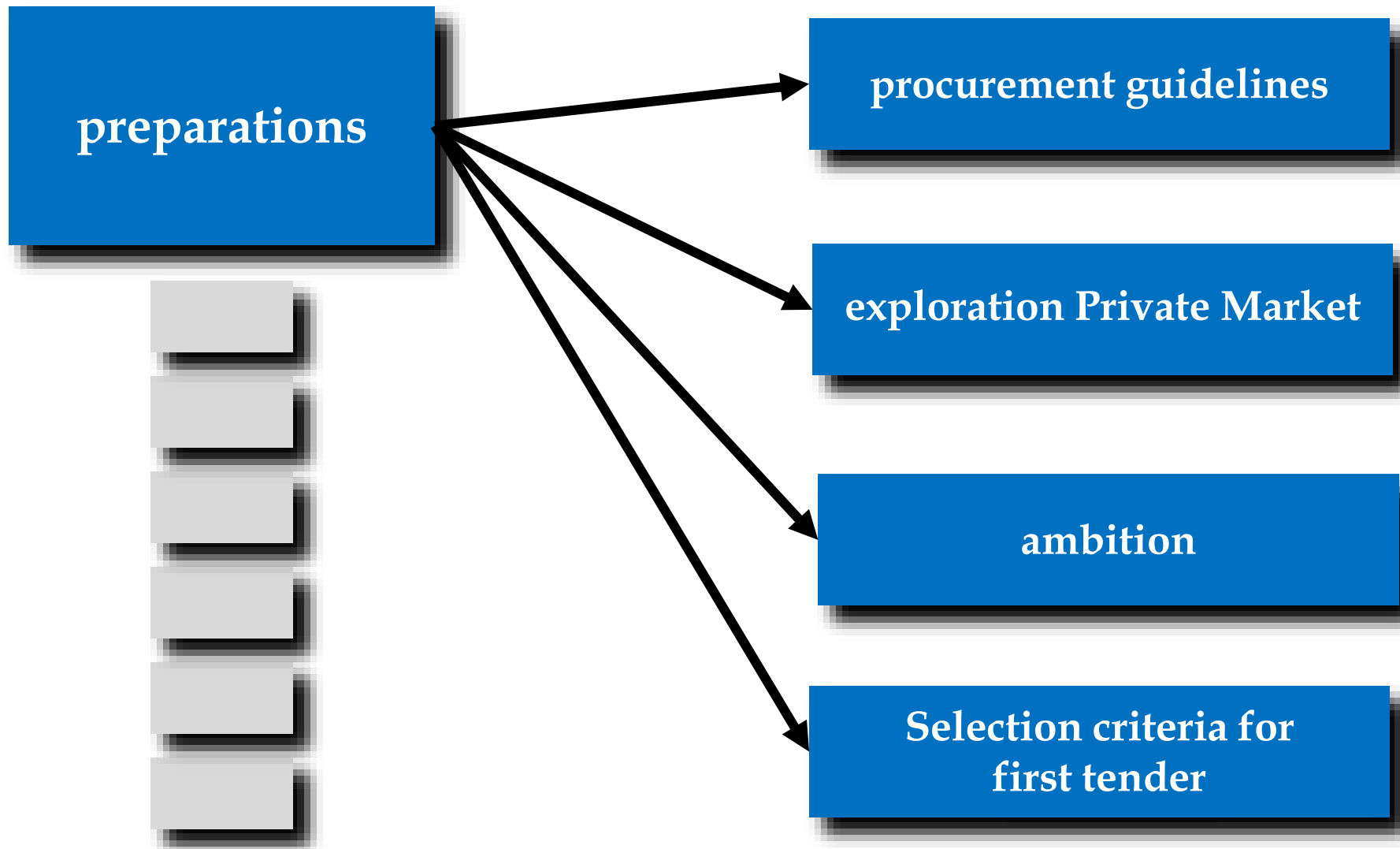
Dutch MoD wants to:

- focus on its core tasks
- benefit knowledge & experience private sector
- higher quality
“one-stop shopping”
- lower costs

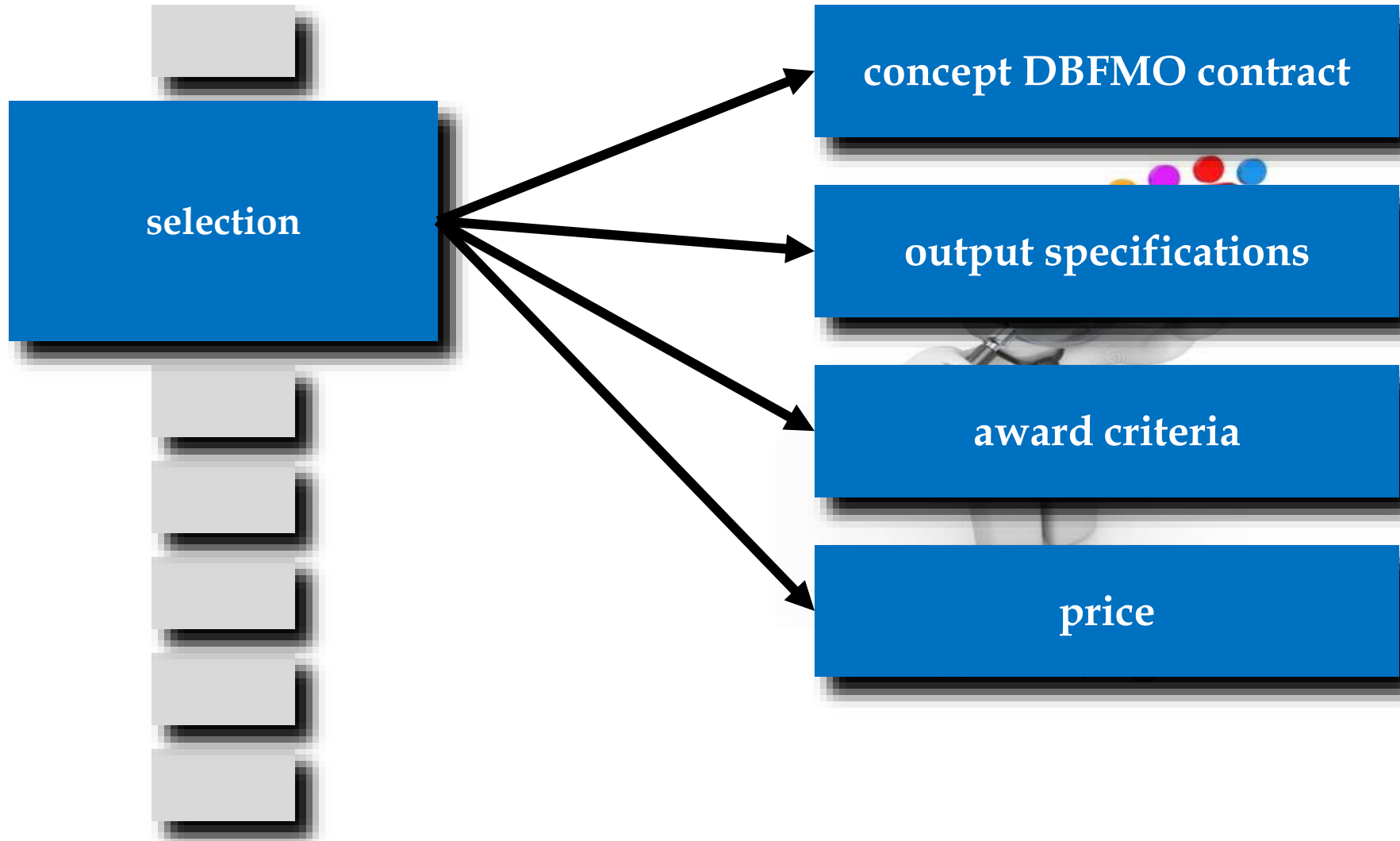


Necessary steps





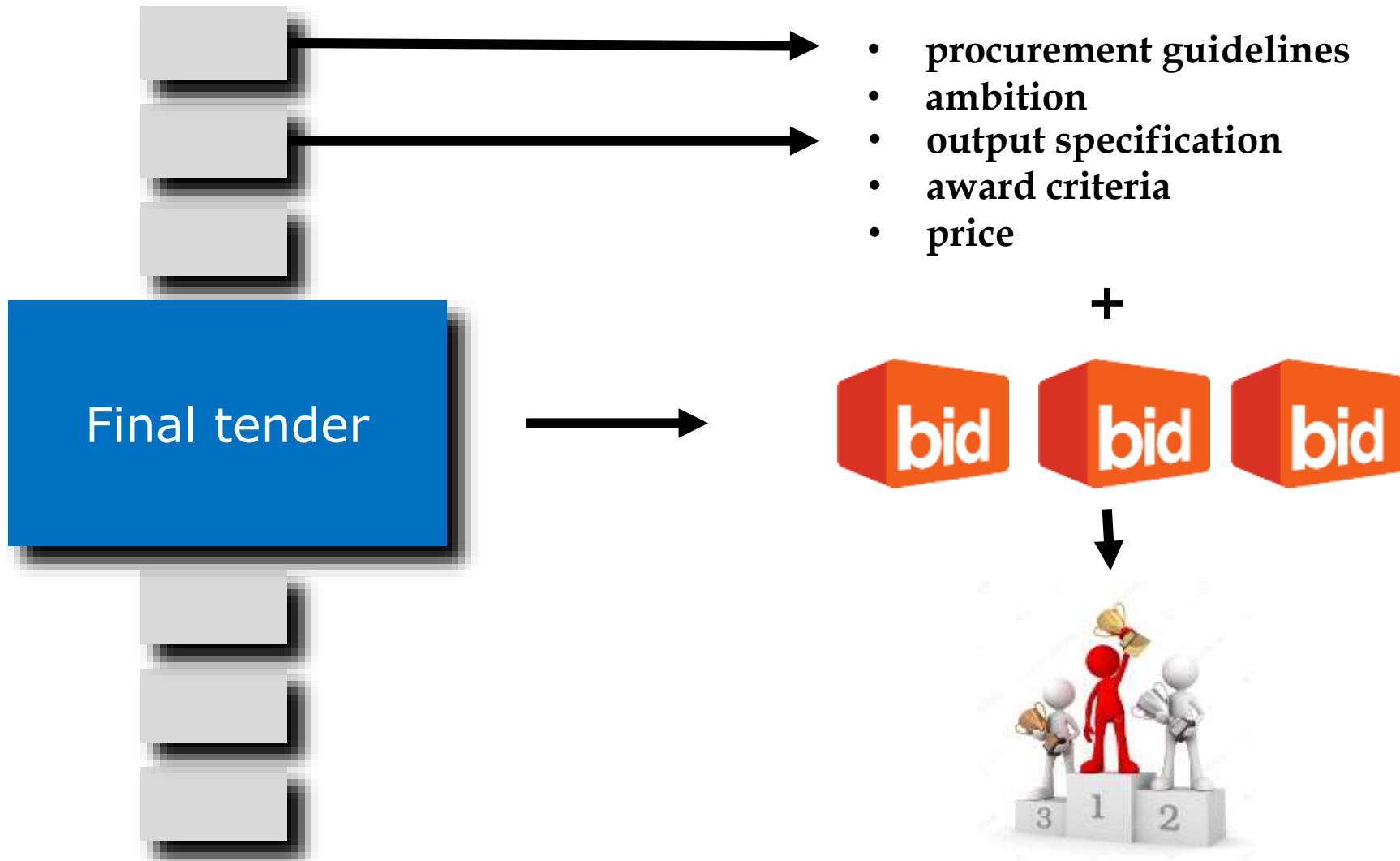
Necessary steps

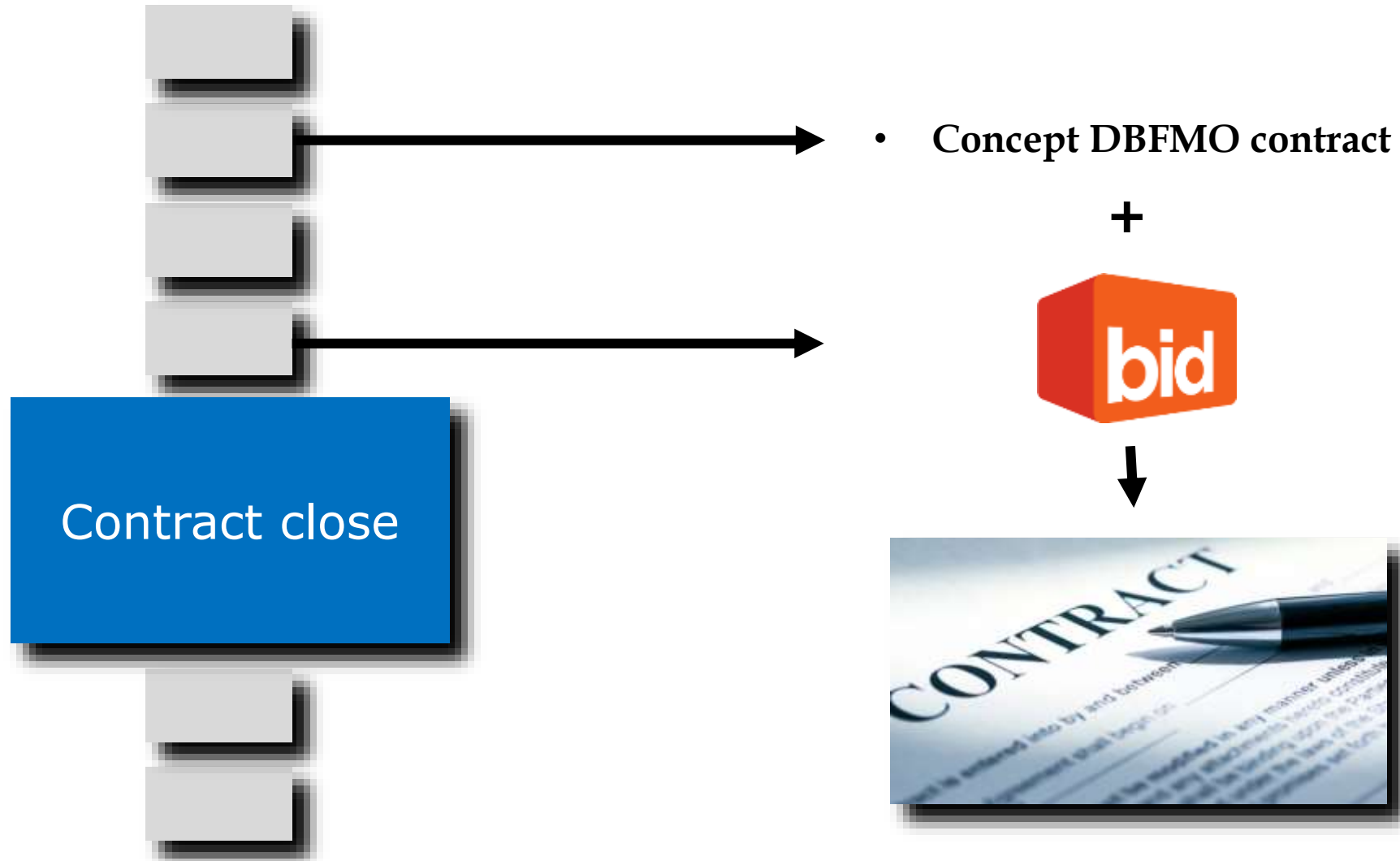




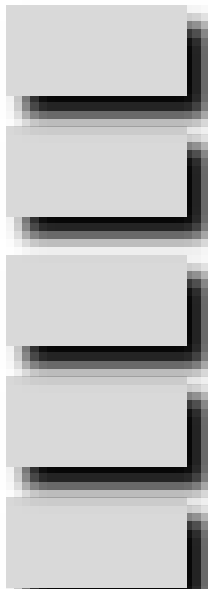
dialogue







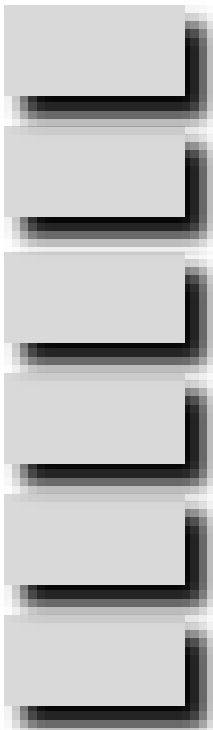
Necessary steps



building



Necessary steps



Maintain
&
operate



DOSCO



- **Kromhout encampment (Utrecht)**
- National Military Museum (Amersfoort)
- M.A. de Ruyter encampment (Vlissingen)







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- Involve the private market to discuss your ideas
- Focus on the ambition you want to create
- Find the right combination and depth of DBFMO
- Understand the importance of your first selection
- The dialogue is an open conversation
- Outcome of the dialogue: three valid bids
- The DBFMO-contract isn't about strangling each other
- Celebrate, when your idea is achieved



Questions about:



“Trick or opportunity?”